

# 2022 Interim Results Announcement

(Stock Code: 3698)

August 2022



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Notes: Increase/decrease and percentage figures are derived based





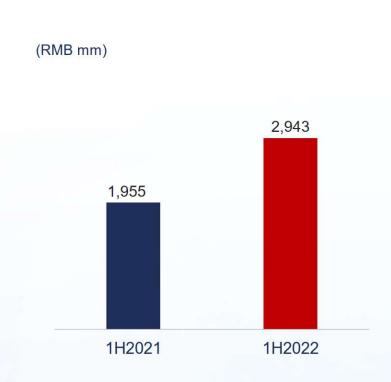
## **Core Profitability Continued to Strengthen**

(RMB mm)



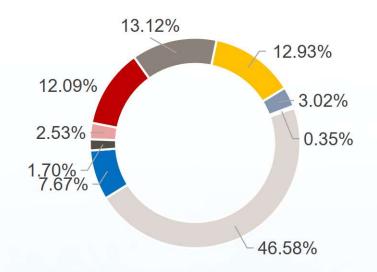


## **Net Fee and Commission Income Rose Sharply**





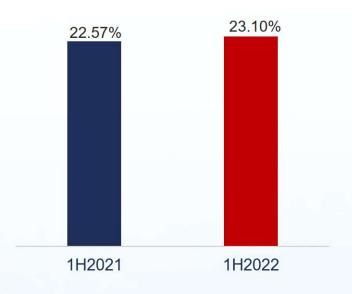




- Settlement and clearing fees
- Guarantee and commitment fees
- Investment banking fees
- Custody fees
- Bank card fees
- Acquiring business fees
- Agency commissions
- Financial leasing fee income
- other



## **Continued Leading Cost-efficiency among Peers**









## **Business Scale Reached a New High**

Total Assets: RMB 1,578.68 bn

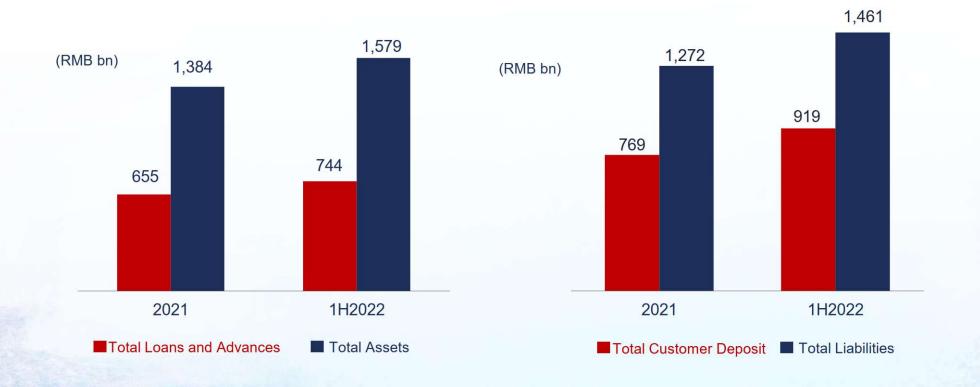
**Growth: 14.09% YTD** 

Total Loans and Advances to Customers Growth: 13.61%YTD

Total Liabilities: RMB 1,460.72 bn

**Growth: 14.82%YTD** 

**Total Customer Deposits Growth: 19.58% YTD** 





## **Rapid Growth of Corporate Banking Business**

**Total Corporate Loans: 445.92 bn** 

Growth: 21.19%YTD

Continue to Maintain
Its Leading Position in Corporate
Deposits within Anhui Province







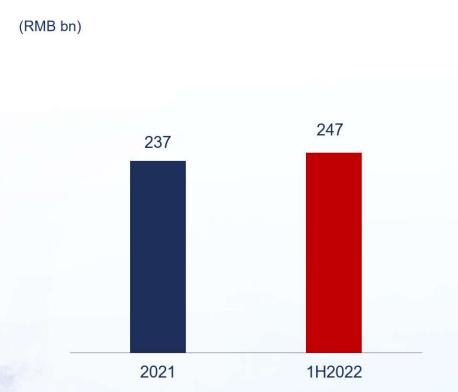
## Rapid Growth of Retail Banking Business

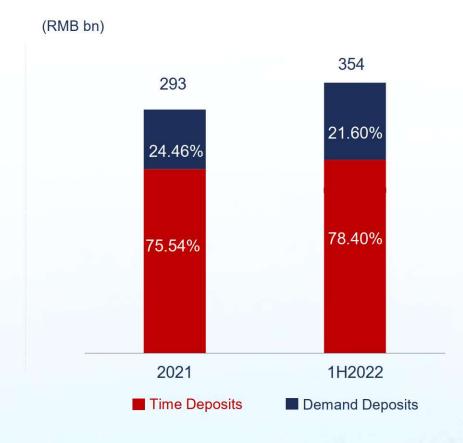


Retail Loan Growth 3.88% YTD



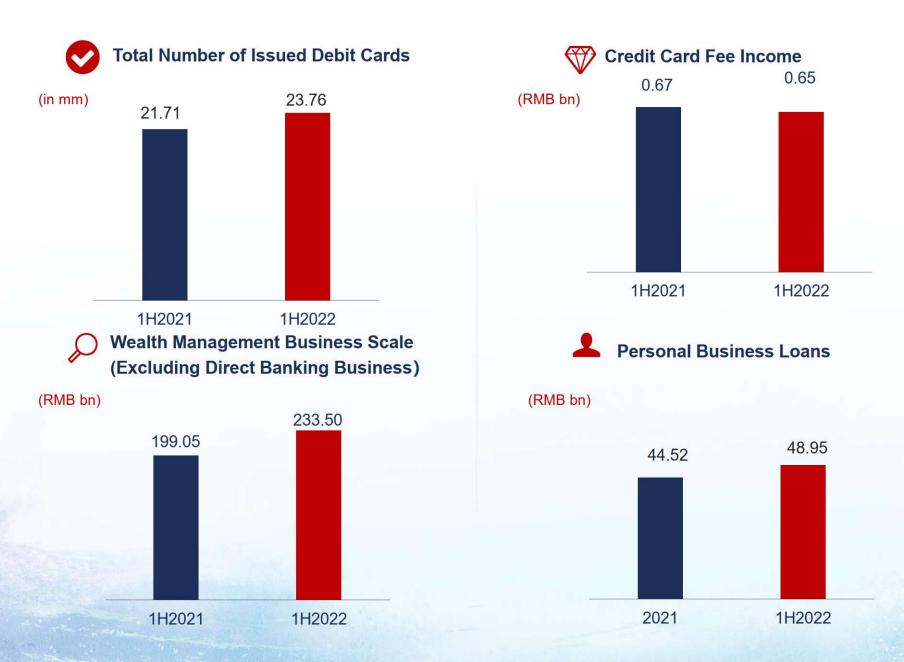
Retail Deposit Growth: 21.01% YTD







## Rapid Growth of Retail Banking Business (Cont'd)





## Other Businesses Achieved Rapid Growth As Well

#### Give play to the professional service advantages of transaction banks

In the first half of 2022, the Bank was committed to building a domestic and foreign currency integrated transaction banking and wealth and asset management platform and meeting capital management demands of customers during the entire transaction process, and at the same time, it accelerated the formation of an industrial chain ecosystem in key areas and improved the service capacity of small and micro enterprises in the industrial chain. In the first half of 2022, the transaction volume of the Bank's cash management business reached RMB 2.1 trillion, and the number of upstream and downstream customers of the supply chain financing service industry chain exceeded 1,600.

#### Digital and online transformation of cross-border business

In the first half of 2022, the Bank continued to promote the digital and online transformation of cross-border business, realised the online application of international trade financing business, modelled quota approval and automated financing and disbursement, and provided customers with high-quality, efficient and convenient cross-border financial services. In the first half of 2022, the Bank completed cross-border settlement in a total of USD5,966 million, representing an increase of 33% as compared with same period of the last year; the international trade financing reached USD503 million, representing an increase of 49% as compared with same period of the last year

#### E-banking channels develop rapidly

In the first half of 2022, the number of mobile banking customers of the bank amounted to 7.8273 million, and the number of mobile banking transactions was 122.1464 million, reprsenting a year-on-year increase of 15.68%. In the first half of 2022, the total number of personal online banking customers of the bank amounted to 7.206 million, the number of transactions was 22.2223 million, and the transaction amount reached RMB248.282 billion; The total number of enterprise online banking customers reached 328,900, and the transaction amount reached RMB2.4 trillion; The online payment business realised 178.9596 million transactions, representing a year-on-year increase of 17.49%, and the transaction amount reached RMB105.636 billion.

#### Actively advocate green finance

Guiding by "carbon peaking and carbon neutrality", the Bank faithfully implements national environmental protection laws and regulations, industrial policies, industry access policies and other policies and regulations, actively pursues green finance, and supports green, low-carbon and recycling economy development. As of the end of June 2022, the green loan balance of the Bank amounted to RMB 52.226 billion in total, representing an increase of RMB 20.045 billion or 62.29% as compared with the beginning of the year.



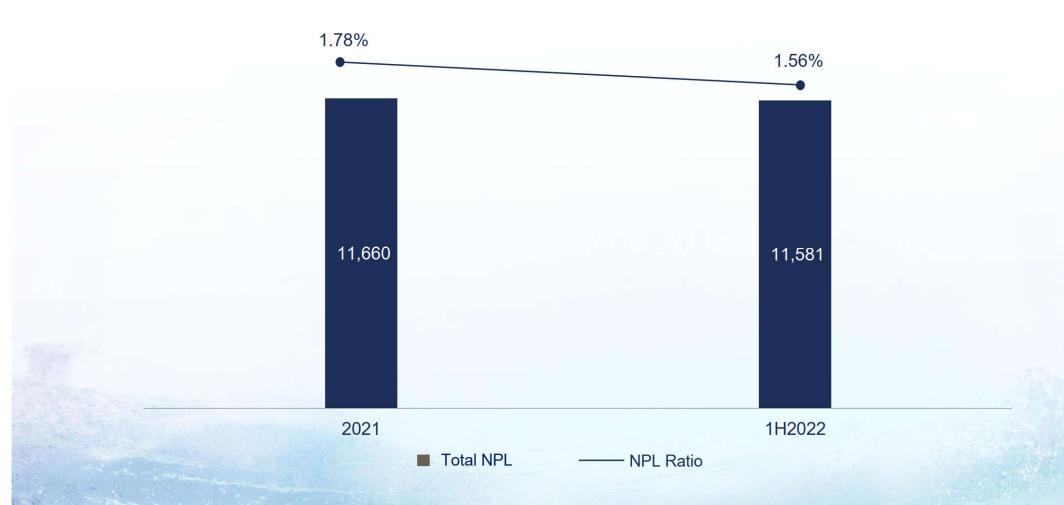




## **Asset Quality Remains Stable**

### Significant Decrease in NPL Ratio

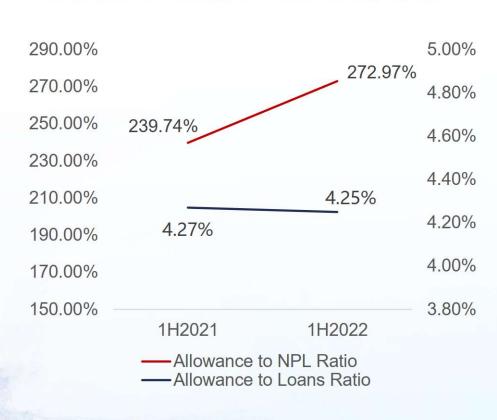
(RMB mm)





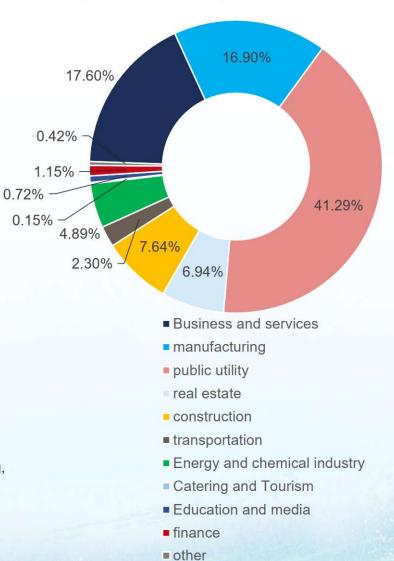
## **Effective Risk Management**

# Allowance to NPL ratio has Improved Steadily Allowance to Loans Ratio was Basically Stable



(1) Corporate loans are classified by industry; other sectors include the planting, forestry and livestock industry and the fishery industry.

#### Strictly Control of Corporate Loan Distribution(1)







## **Outlook for the Second Half of 2022**

In the second half of 2022, Huishang Bank will coordinate development, transformation and innovation, vigorously carry out market-based reform, digital transformation, integrated operation, and refined management, devote to building an outstanding local mainstream bank, and serve as the "main force" of local finance.

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The bank will go all out for development, focusing on the transformation of integrated financial services

The bank will accurately promote transformation and open up new space for business development

The bank will push forward the construction of digital banking, digitalization and fintech business The bank will prudently guard against risks and take multiple measures to lay a solid foundation for high-quality development

The bank will consolidate the mainstream banking market position, strive to write a new chapter of high-quality development



# **Summary Financials**

RMB in millions, percentage excluded	30 Jun.2022	31 Dec.2021	Change
Total assets	1,578,684	1,383,662	+14.09%
Total loans and advances	743,929	654,795	+13.61%
Total liabilities	1,460,719	1,272,146	+14.82%
Total customer deposits	919,180	768,668	+19.58%
Equity attributable to shareholders of the bank	114,940	108,564	+5.87%
Core Tier 1 capital adequacy ratio	8.07%	8.45%	-0.38PPT
Capital adequacy ratio	11.56%	12.23%	-0.67PPT
NPL ratio	1.56%	1.78%	-0.22PPT
Allowance to NPL ratio	272.97%	239.74%	+33.23 <b>个</b> PPT
Allowance to loans ratio	4.25%	4.27%	-0.02PPT



## **Summary Financials (Cont'd)**

RMB in millions, percentage excluded	30 Jun.2022	30 Jun.2021	Change
Net interest income	13,734	13,181	+4.20%
Net fee and commission income	2,943	1,955	+50.54%
Operating income	19,115	17,569	+8.80%
Profit before tax	8,536	7,310	+16.77%
Net profit	7,335	6,092	+20.40%
Earnings per share (RMB Yuan)	0.52	0.45	+15.56%
Net interest margin	2.08%	2.19%	-0.11PPT
Net interest spread	1.85%	1.98%	-0.13PPT
Cost-to-income ratio (including tax and surcharges) <sup>(1)</sup>	23.10%	22.57%	+0.53PPT
Return on average assets	0.99%	0.92%	+0.07PPT
Return on average net asset	14.01%	13.12%	+0.89PPT

Cost-to-income ratio = Operating expenses / Operating income

